

Are you curious and interested?
Do you have the next breakthrough?
If so, we look forward to hearing from you!

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SUCCESSFULL SPIN-OFFS

ERZLABOR Advanced Solutions GmbH 2017 www.erzlabor.com

Thatec Innovation GmbH 2016 www.thatec-innovation.com

Biconex GmbH 2015 www.biconex.de

i3 Membrane GmbH 2013 www.i3membrane.de

Saxray GmbH 2011 www.saxray.de

HZDR Innovation GmbH 2011 www.hzdr-innovation.de

DREEBIT GmbH 2006 www.dreebit.com

ROTOP Pharmaka GmbH 2000 www.rotop-pharmaka.de

„To any entrepreneur:
if you want to do it,
do it now. If you don't,
you're going to regret it.“

CATHERINE COOK
MyYearbook

Start

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HZDR-SPIN-OFF INITIATIVE

Scientist today Entrepreneur tomorrow

To make their ideas turn into reality,
researchers become entrepreneurs.
The Department of Technology
Transfer and Innovation supports you
step by step along the way.

GO!

SPONSORED BY THE



Editor

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WISSEN. GRÜNDEN. UNTERNEHMEN.

HZDR
HELMHOLTZ ZENTRUM
DRESDEN ROSSENDORF

Why a spin-off-initiative?

The Helmholtz-Zentrum Dresden-Rossendorf has set itself the goal of increasing the number of spin-offs it generates by encouraging scientists to pursue entrepreneurial careers and pushing forward with their innovations.

PROF. SEBASTIAN M. SCHMIDT, Scientific Director of HZDR, on the importance of spin-offs for HZDR

“In order to meet the great challenges of our time powerfully, it is an important concern of the HZDR to transfer research results in the best possible way to business and society. It is part of our social responsibility as a research institution to support scientists as much as possible in their endeavors to found a technology-oriented company through active innovation management.”

What motivates a spin-off?

DR. DIRK SANDMANN, ERZLABOR Advanced Solutions GmbH, about the motivation to found a company

“In the spin-off, I saw a good chance for myself personally. The start-up gives me a professional perspective.”

CHRISTIAN CHRISTESEN about his involvement in the spin-off project “TheiaX”

“It is great to work in a very motivated and dedicated team. It is also exciting to build something from scratch.”

DR. TOBIAS KOSUB on the support of the HZDR in his spin-off project “Tensormeter”

“The HZDR pursues technology transfer in an exemplary manner. The colleagues in the Transfer department support me very well in my start-up project. I am convinced that I am doing something useful with the spin-off.”



From idea to creation... your spin-off in a few steps

Abstract from HZDR Exploitation Guideline:

Establishing spin-offs is a suitable means of exploitation.

HZDR actively supports spin-offs in both the pre- and post-start-up phases. When screening and by means of active business development, the HZDR selects potentially ground-breaking ideas, which are then conveyed to an early spin-off stage. Subsequent development phases include the possibility of branching out and exploiting new business areas in association with the HZDR Innovation GmbH.

At a glance: our wide-ranging support for spin-off projects

1 IDENTIFICATION OF AN INNOVATIVE IDEA

- Contact an innovation manager
- Invention disclosure
- HZDR Innovation Contest
- Patent application

2 PROMOTION OF AN INNOVATION PROJECT

- Exploitation plan
- Funding from HZDR innovation fund
- Validation funding programs, e.g. Helmholtz Validation Fund
- Further development of inventions, e.g. WIPANO

3 PROOF OF CONCEPT AND INITIAL MARKET ENTRY

- Startup coaching supported by dresden exists
- Marketing support, e.g. flyer and webpage
- Sales support through Hightech Startbahn
- Startup funding programs, e.g. Helmholtz Enterprise and EXIST
- Incubation phase within HZDR Innovation GmbH

4 COMPANY SPIN-OFF AND BEYOND

- Use of HZDR infrastructure and licencing of IP
- Leave of absence and option to return
- HZDR Innovation GmbH as investor / seed funding support
- HZDR as lead customer (first reference) of the innovation
- Equity capital: Access to Technologiegründerfonds and Hightech-Fonds
- Alumni network

Put your
own idea into
practice



HZDR START-UP GUIDELINES

- Invention procedure regulation
- Guideline for the promotion of technology-oriented companies by HZDR employees
- HZDR Innovation Fund guideline

Have any questions or would like to find out more?

Email us: startup@hzdr.de

Visit us: www.hzdr.de/startup

RELEVANT LINKS

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www.dresden-exists.de

www.hightech-startbahn.de

www.futuresax.de

www.deutschland-startet.de