# Info sheet on the HZDR Innovation Contest

Date & time: Place:

December 5/6, 2023, 9 a.m. – 5 p.m. Helmholtz-Zentrum Dresden-Rossendorf (HZDR) Reading room, library (building 104) Bautzner Landstr. 400, 01328 Dresden



### AIMS

- To identify new commercialisation ideas.
- To systematically select high-potential ideas for further development and prepare these for commercialisation.
- To keep the number of innovation projects of the HZDR at a consistently high level and to increase it further.

## **TOPIC OF THE COMPETITION**

- Identification and evaluation of technologies and knowledge created at the HZDR for their suitability as marketable products or services – both technology transfer to industry and knowledge transfer to society.
- Application of the innovation as a product or service.
- Presentation of the product or service and its features.
- Identification of real customer needs that the product or service satisfies.
- The benefits of the innovation in comparison to competitive solutions.

## PARTICIPANTS

- Scientists, technicians and laboratory workers of the HZDR especially PhD students at the end of their studies, post-docs and young group leaders.
- Employees, who have no concrete ideas for innovations, but are interested in the topic of knowledge and technology transfer, can also participate – they will be integrated into the innovation teams that emerge in the course of the workshop.
- When selecting such participants, emphasis will be put on the interdisciplinarity of their professional background and work experience.
- The teams may consist of scientists, students, student assistants, innovation managers and/or external experts.

## APPLICATION

- Please apply using the provided template: <u>https://www.hzdr.de/db/Cms?pOid=58047&pLang=en</u>.
- Please send the application to <u>innovationswettbewerb@hzdr.de</u>.
- The most important things to mention: name, motivation to participate, a short sketch of the idea.
- You can apply as an individual participant or as a team (in the workshop, a team of at least two people is formed for each individual participant).

## SCHEDULE

- 15.06. 2023: Kick-off Information Event: Detailed information on the contest
- 10.11. 2023: Deadline for applications applications to innovationswettbewerb@hzdr.de
- Week 46/47/48: Qualification of the participants in the HZDR Innovators School
- 05./06.12.2023: Innovation Contest Days: Development of a pitch presentation with support from external mentoring and presentation in front of a jury of experts
- 23. January 2024: Award of the winners at HZDR TRANSFER DAY
- From the 1st quarter 2024: Individual support by the innovation team

## PITCH-WORKSHOP

- The heart of the contest is a workshop in which idea generators, with the support of mentors, develop a plan for the exploitation of their ideas = pitch presentation.
- Course of the workshop
  - Team building a mentor is selected in advance for each team (approx. 15 min)
  - Elaboration of the exploitation plan in the form of a final presentation, using a provided template (approx. 5 h)
  - Presentations of the exploitation plans and evaluation by the jury (approx. 10 min per idea)

#### **PREPARATION WORKSHOP**

- Two-hour workshop in the run-up to the pitch workshops to convey basic knowledge on how an idea can be validated with regard to an application.
- Input on how to describe a research result in terms of a potential product or service (1x1 of exploitation planning).

#### JURY AND MENTORING TEAM

- The jury and the mentoring team consist of experienced transfer specialists of the HZDR and its partner organisations, e.g. HZDR Innovation GmbH, dresden|exists, High Tech-Startbahn, spinoff alumni.
- Mentors and jury members sign a non-disclosure agreement.

#### **EVALUATION CRITERIA FOR THE EXPLOITATION PLANS / PRESENTATIONS**

- Clear description of the following topics
  - Idea of the product or service
  - Demand and customer benefit
  - o Unique selling propositions
  - Fields of application
  - Market potential
  - o Competition
  - o Property rights
  - Possible channels of transfer and exploitation
- Planning of further steps required to achieve marketability:
  - o Work packages
  - o Time
  - Resources

#### PRIZES

- Personal monetary rewards for the three best teams (1. €1.500, 2. €1.000, 3. €500).
- Possibility to obtain funding for the validation and further development of the idea.

#### Contact:

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